



Installation

Equipment summary:

80x SMART Board 680i 77" I/A whiteboard systems

7x SMART Board 660i 64" I/A whiteboard systems

14x SMART Board 660i 64" Height adjustable

interactive whiteboard systems

6x SMART Board 680i 77" Loxit motorised mobile

interactive whiteboard systems inc shelves

7x Loxit Mobile Height Adjustable Trolleys inc shelves

107prs Speakers to suit SMART Board I/A whiteboards

Total: £325,000+



In May 2009 Roche Audio Visual received an enquiry to supply and install over 100 Smart 600i Interactive Whiteboard Projection Systems along with associated products at a new state of the art £81m campus on Princess Way shared between Burnley College and UCLAN.

After a competitive tender Roche were awarded the contract at the end of June for completion by the end of July. Roche started planning for the work immediately to ensure all deadlines would be achieved. This included direct meetings with the Building Contractors and the College and full site surveys of each room were carried out to ensure that all points were covered and that the project ran smoothly.

Unlike the Industry standard, Roche employ over twenty in-house engineers and have a wide range of experience in carrying out large projects. This gives us a significant advantage when a volume of work needs carrying out over a very short timescale - as was the case with this project. We immediately allocated a Project Manager who was on site throughout the project to manage the work, check the quality, test each system and sign off each room with the client. Traditional style classrooms have been replaced with the latest Smart 600i short throw

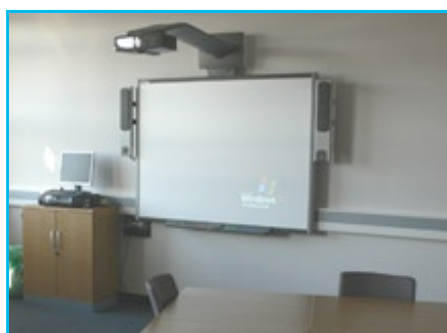


wall mounted projection systems including Smart USB speakers & in some rooms height adjustable wall mounts have been installed to give greater flexibility. In addition to this there were a number of Active Learning Zones, Art Studios, Workshops and the Boardroom which again included the installation of Smart 600i Systems together with the highest quality Loxit Height Adjustable Mobile Trolleys giving an incredibly versatile teaching and learning environment.



By the end of July over one hundred installations had been planned, co-ordinated and completed to the highest standard by Roche engineers within 3 weeks which meant all deadlines were achieved.

On the 31st of July the following email comments were received from Burnley College "I would like to thank you and your staff for the way they have conducted themselves and how particularly helpful Craig Pickard (Roche Project Manager) has been. I am sure we can work together in the future to act as a flagship for your services. Thanks once again" - Alan Hicks, Director ILT.



After this project Roche were then given the opportunity to install a further 27 Systems for the UCLAN wing which again was completed to the highest standard and again all deadlines were achieved.

Since completing this work Roche have kept in regular contact to ensure the College are happy with all systems and services provided. We have worked very closely with the College and subsequently carried out a number of further rooms to continue the excellent business relationship. In total Roche have completed over £325,000 worth of work to the highest standard possible.



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